

Real Estate Outlook

Best Real Estate
Practices for Business
Growth

GURUGRAM, HARYANA

Table of Contents

Catalysts for Economic Growth and Global Competitiveness	07
Growth of SEZs in India	08
Role of SEZs in India	09
Government Initiatives & Incentives	10
Sector - Wise Distribution of SEZs in India	11
Growth of Electronics Manufacturing in India	12
Future Growth Targets	13
Challenges in Electronic Manufacturing	14
Government Efforts & Semiconductor Manufacturing	15
Need for Specialized Industrial Clusters	16
SEZs Emerging as an Extension of Real Estate Business	17
Impact of India's Electronics Manufacturing Growth on Real Estate	18

Table of Contents

Mission and Vision	19
Our Approach	20
Contact Us	21





SPECIAL ECONOMIC ZONES IN INDIA

2025 FEBRUARY



OUR PROFILE

Estate Avenues Analytics is an innovative online subscription based platform that specializes in real estate data and analytics in India. It covers a vast array of over 1,000+ projects from 150+ developers across multiple cities, making it a significant player in the Indian real estate market.

Estate Avenues Analytics stands out as a vital resource for stakeholders in the Indian real estate sector, facilitating better understanding and management of real estate investments through its extensive data offerings and analytical capabilities.

THE OBJECTIVE

The objective of Estate Avenues Analytics, an online subscription based real estate data and analytics platform, is to provide Market Trends, Investment Optimization, Customer Insights, Risk Management and Portfolio Management.

By leveraging advanced data analytics, Estate Avenues Analytics empowers real estate stakeholders to make informed decisions.

Introduction

At Estate Avenues, we understand that searching for your dream home is one of the most significant and exciting journeys in life. Our team of highly skilled advisors is committed to understanding your unique needs and guiding you towards the most suitable residential or commercial projects in your preferred locations.

Trust and integrity are at the heart of everything we do. Customer satisfaction is not just a priority for us it's our mission. We are dedicated to going the extra mile to ensure that you receive the best service and a seamless real estate experience.



Bhaswar Paul Founder & CEO



Catalysts for Economic Growth and Global Competitiveness

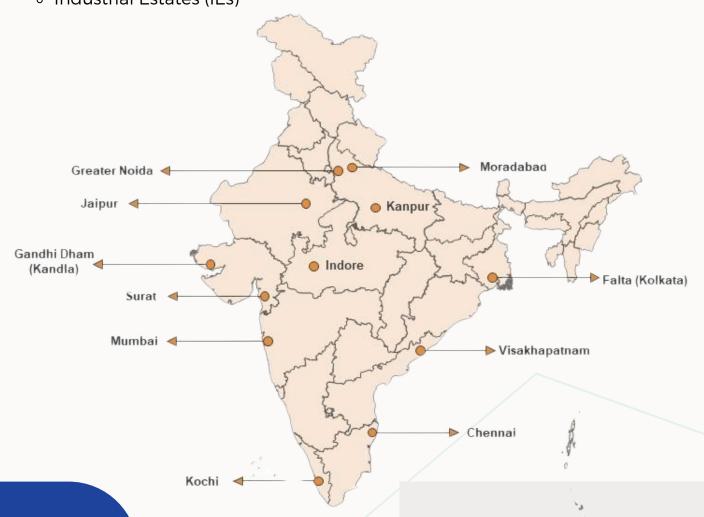
• SEZs are designated areas with special business and trade regulations.

• Objective:

- Boost economic activity
- Promote exports
- Attract investment
- Create jobs

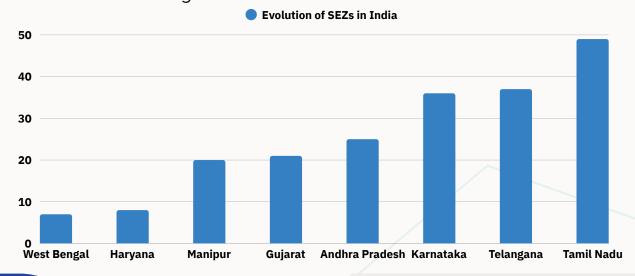
SEZ categories include:

- Free Zones (FZs)
- Export Processing Zones (EPZs)
- Free Trade Zones (FTZs)
- Industrial Estates (IEs)



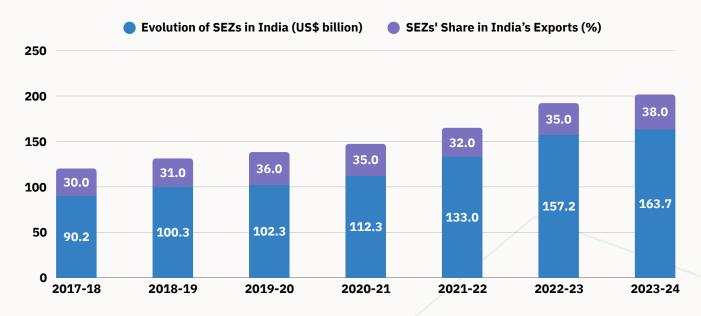
Catalysts for Economic Growth and Global Competitiveness

- SEZs in India
- India's first Export Processing Zone (EPZ) was established in Kandla,
 Gujarat (1965).
- SEZ policy introduced in April 2000 to drive economic growth with quality infrastructure and incentives.
- The SEZ Act, 2005, came into effect on February 10, 2006.
- Subsequent Years: Seven more EPZs were established in:
 - Surat (Gujarat)
 - Mumbai (Maharashtra)
 - Cochin (Kerala)
 - Chennai (Tamil Nadu)
 - Visakhapatnam (Andhra Pradesh)
 - Falta (West Bengal)
 - Noida (Uttar Pradesh)
- As of March 31, 2024:
- 280 operational SEZs in India.
- 100% FDI allowed through the automatic route.



Growth of SEZs in India

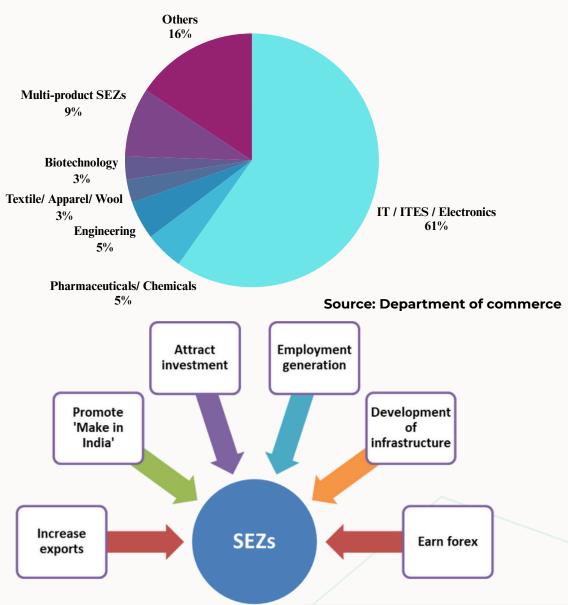
- After implemention of SEZs rule **in February 2006, 375 SEZs** notified and **424** formal approvals granted as of April 30, 2024
- **Employment generated:** 30.7 million jobs (as of December 31, 2023).
- Physical exports from SEZs:
 - o 2021-22: ₹9,90,747 crore (US\$ 133 billion).
 - 2022-23: ₹12,63,578 crore (US\$ 157.24 billion) (+28%).
 - **2023-24:** ₹13,55,220 crore (US\$ 163.67 billion) (+7%).
- Exports grew at a CAGR of 23% from 2005-06 to 2023-24.
- Major export destinations:
 - UAE
 - US
 - UK
 - Australia
 - Singapore
- Total investment in SEZs (till Dec 31, 2023): ₹6,92,914 crore (US\$ 83.18 billion).



Role of SEZs in India

- Significant foreign direct investment (FDI) inflow.
- 38% of India's total exports come from SEZs (up from 6% in FY06).
- Infrastructure development and growth of industrial clusters.
- Improved India's global competitiveness.
- Boosted employment, innovation, and technological advancements.

Sector - Wise Distribution of SEZs in India



Government Initiatives & Incentives

• Indian government provides various incentives to attract investments into Special Economic Zones (SEZs), including foreign investments.

Tax benefits:

- 100% income tax exemption for the first 5 years. (Under Section
 10AA of IT Act)
- 50% exemption for the next 5 years.
- 50% on reinvested export profits for the next 5 years.

GST & Duty exemptions:

- IGST & CGST exemption for SEZ developers.
- Duty-free import and domestic procurement.
- Single Window Clearance for central and state approvals.
- Zero-Rated Supply on good and services to SEZs developers (Under IGST Act, 2017)

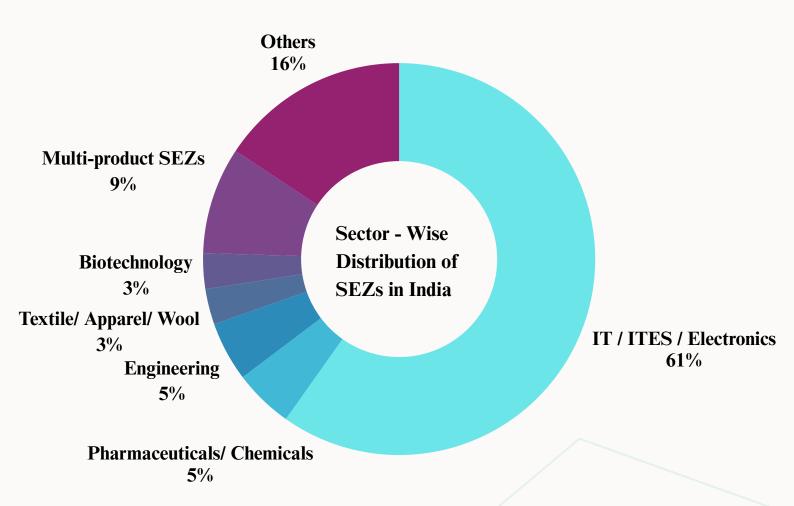
Government Policies and Initiatives to Faciliate Cross-Border Trade in SEZs



Source: Faster Capital

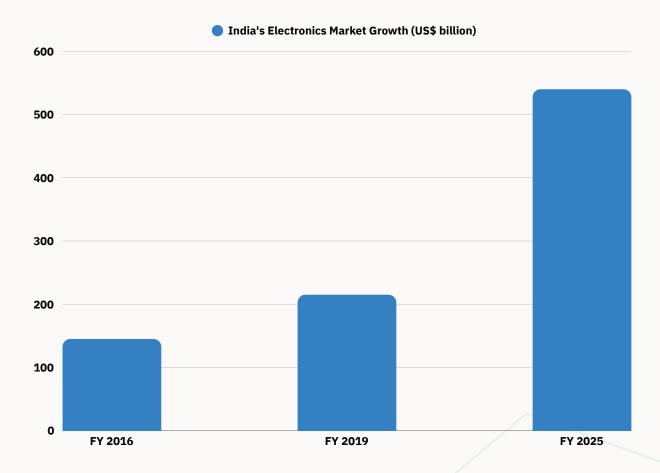
Sector - Wise Distribution of SEZs in India

- IT / ITES / Electronics / Hardware / Semiconductor 61% (Majority share)
- Pharmaceuticals / Chemicals 5%
- Engineering 5%
- Textile / Apparel / Wool 3%
- Biotechnology 3%
- Multi-product SEZs 9%
- Others 16%



Growth of Electronics Manufacturing in India

- In 2014, India's electronics manufacturing was valued at \$29.8 billion.
- By 2024, production increased almost fourfold to \$115 billion.
- In 2014-15, **India imported 74**% of its mobile phones; now, **99.2**% are made in India.
- India is now the 2nd largest mobile phone manufacturer globally.
- Electronics exports are one of India's fastest-growing sectors, making
 India a Top 10 electronics exporting nation.
- USA and UAE are major importers of Indian electronic goods.

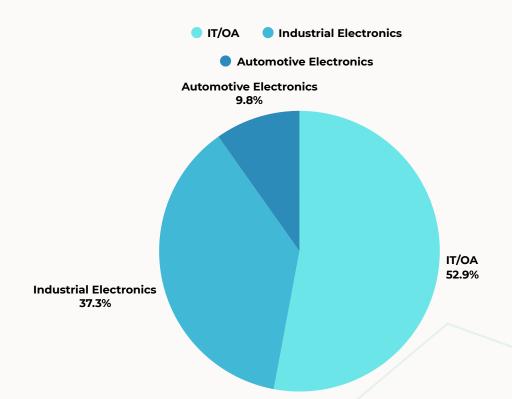


Source: Ministry of Electronics & Information Technology (MeitY)

Future Growth Targets

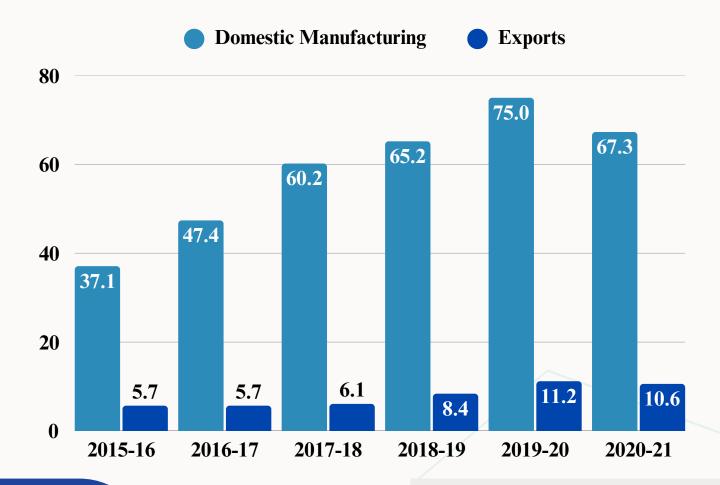
- India aims to reach \$155 billion in electronics production by 2024.
- By 2030, the target is \$500 billion, with:
 - \$350 billion from finished goods.
 - \$150 billion from components manufacturing.
- Competing to become a global electronics hub:
 - China
 - Vietnam
 - South Korea
 - Japan

Top product categories in the ESDM sector with highest CAGR



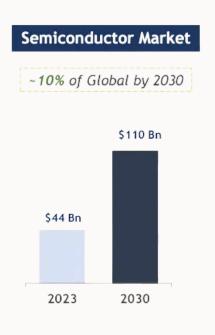
Challenges in Electronic Manufacturing

- · Low indigenous value addition:
 - Many components are still imported, mainly from China.
 - Even in "Made in India" mobile phones, only 15-20% of components are locally sourced.
- For "Made in India" iPhones, less than 9% of components are manufactured in India.
- India's electronics exports contribute only 1% globally, compared to **Vietnam (4%) and China (30%).**
- India's electronics sector is largely focused on assembly, rather than component manufacturing or design.



Government Efforts & Semiconductor Manufacturing

- India is expanding semiconductor manufacturing capacity.
- India Semiconductor Mission aims to establish multiple semiconductor units.
- The focus is to make electronics a key pillar of India's manufacturing sector.
- Sectors like space, renewable energy, automotive, and agriculture technology are expected to rely heavily on electronics.





Source: Wright Research

SEZs Emerging as an Extension of Real Estate Business

• 100% FDI in SEZ Township Development

- 100% Foreign Direct Investment (FDI) is permitted for developing townships within SEZs, including:
- Residential areas
- Markets & commercial spaces
- Playgrounds & clubs
- Recreation centers

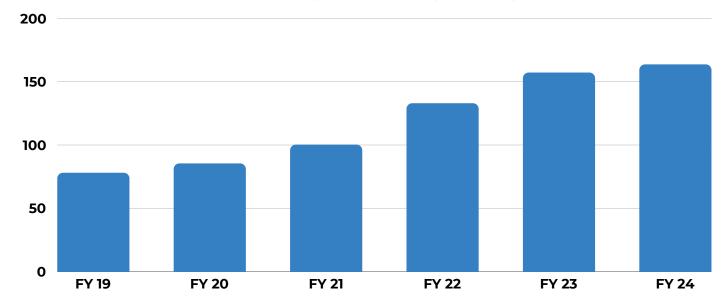
SEZ Export Growth

- FY24: Exports from SEZs reached US\$ 163.69 billion.
- FY23: SEZ exports stood at US\$ 157.2 billion, marking a 28% growth from US\$ 133 billion in FY22.
- SEZs continue to be major drivers of India's export economy.

• Industry Demand for "Special Residential Zones" (SRZs)

- Real estate developers and property analysts are advocating for the creation of Special Residential Zones (SRZs).
- SRZs would function similarly to SEZs, with incentives for residential real estate development in designated areas.





Impact of India's Electronics Manufacturing Growth on Real Estate

- Industrial Real Estate Boom Increased demand for manufacturing hubs, industrial parks, and warehouses, especially in cities like Noida, Chennai, Bengaluru, Hyderabad, and Pune.
- **Commercial Real Estate Expansion** Growth in office spaces, R&D centers, and corporate leasing as global electronics firms set up operations in India.
- Residential Real Estate Growth Rising job creation in the electronics sector will drive housing and rental demand in metro suburbs and tier-2 cities.
- Logistics & Infrastructure Development Expansion of warehousing, logistics parks, highways, and metro networks to support electronics exports and supply chains.
- Retail & E-commerce Surge Higher demand for electronic retail stores, shopping malls, and last-mile delivery hubs, boosting commercial real estate.

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Mission

Our mission at Estate Avenues is to exceed our client's expectations by providing exceptional and best real estate services. We strive to match people and companies with their perfect homes and ideal properties by offering personalized support, detailed project insights, and expert guidance.

O Vision

Our vision is to change the way people view the real estate industry especially in terms of service delivery. Our goal is to become the one stop shop that clients turn to for every aspect of real estate - Trust is in our name because we are committed to being trustworthy, creative and customer focused.





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